

ITALIAN BUSINESS MISSION TO ALBANIA Tirana 18th – 20th February 2018

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Sunday, 18th February 2018

- During the day Arrival of the delegation in Tirana
- 18:30 Registration of Italian participants
Tirana International Hotel (Sheshi Skenderbej n.8)- Lobby
- 19:00 **Welcome briefing to the Italian business delegation**
Tirana International Hotel – Akernia Room

19.00-19.05	<u>Welcome speech</u> - Alberto Cutillo , <i>Ambassador of Italy to Albania</i>
19.05-19.10	<u>Keynote speech</u> - Ivan Scalfarotto , <i>Italian Deputy Minister of Economic Development</i>
19.10-19.50	<u>Instruments of financial support for Italian companies in Albania</u> - Alessandro Decio , <i>CEO SACE</i> - Mauro del Savio , <i>Presidente FINEST</i> - Pierfrancesco Gaggi , <i>Director International Relations of ABI, Italian Bankers' Association</i> - Q&A Session
19.50-20.10	<u>Briefing on Albanian Market and Business Mission</u> - Elisa Scelsa , <i>ICE Tirana Director</i> - Antonio Nidoli , <i>CCIA President</i> - Sergio Fontana , <i>Confindustria Albania President</i>
<i>Buffet dinner - Pergola Restaurant, Tirana International Hotel</i>	

in cooperation with

Monday, 19th February 2018

08.00 – 09.00 Registration of participants
Tirana International Hotel (Sheshi Skenderbej n.8)– Lobby

09:00 – 10:15 **BUSINESS FORUM ITALY –ALBANIA**
Tirana International Hotel – Akernia Room

	Moderator: Ines Mucostepa , <i>Chairman of UCCIAL –Union of Chambers of Commerce and Industry of Albania</i>
09.00-09.05	<u>Opening remarks</u> - Alberto Cutillo , <i>Ambassador of Italy to Albania</i>
09.05-09.30	<u>Keynote Speeches</u> - Ivan Scalfarotto , <i>Italian Deputy Minister of Economic Development</i> - Arben Ahmetaj , <i>Minister of Finance and Economy</i> - Sonila Qato , <i>State Minister for the Protection of Entrepreneurship</i>
09.30-10.00	<u>How to strengthen the presence of Italian Economic System in Albania and to promote the bilateral cooperation</u> - Vincenzo Boccia , <i>President of Confindustria</i> - Michele Scannavini , <i>President ICE – Italian Trade Agency</i> - Guido Rosa , <i>Vice President ABI – Italian Bankers’ Association</i>
10.00-10.15	<u>Conclusion remarks</u> - Edi Rama , <i>Prime Minister</i>

10:30 – 12:00 **Development Programmes and Financial Instruments in Albania, Kosovo and Macedonia**
Tirana International Hotel – Akernia Room

10.30-10.35	<i>Introduces and moderates: Silvio Pedrazzi, <i>President of FIAA – Foreign Investors Association of Albania</i></i>
10.35-10.40	Etin Xhafaj <i>Deputy Minister for economic diplomacy.</i>
10.40-10.50	Brisida Shehaj , <i>Executive Director of AIDA - Albanian Investment Development Agency</i>
10.50-11.00	Besian Mustafa , <i>Director General of KIESA - Kosovo Investment and Enterprise Support Agency</i>
11.00-11.10	Dario Nikolovski* , <i>Deputy Chief Executive Officer of Invest Macedonia - Agency for Foreign Investments and Export Promotion of the Former Yugoslav Republic of Macedonia</i>
11.10-11.20	Mario Mariani* , <i>Head of Cooperation at the EU Delegation to Albania</i>
11.20-11.30	Representative of World Bank Group
11.30-11.40	Egla Ballta , <i>Associate Banker, EBRD – European Bank for Reconstruction and Development, Albania</i>
11.40-11.50	Representative of WBIF - Western Balkans Investment Framework
11.50-12.00	Nino Merola , <i>Director of AICS – the Italian Agency for Cooperation and Development, Albania</i>

12:00–13:30

Roundtables on focus sectors
Tirana International Hotel

12.00-12.05	Focus 1. Infrastructure – Akernia Room <i>Introduces and moderates: Nikolin Jaka*, Chairman of Chamber of Commerce and Industry of Tirana.</i>
12.05-12.25	<u>Government plans for the development of Infrastructures</u> <ul style="list-style-type: none">- Damian Gjknury, Minister of Infrastructure and Energy- Blendi Klosi*, Minister of Tourism
12.25-12.45	<u>Projects and finance for strategic infrastructures</u> <ul style="list-style-type: none">- Erion Veliaj*, Mayor of Tirana- Benet Beci, Executive Director of Albanian Development Fund
12.45-13.25	<u>How to promote the bilateral cooperation</u> <ul style="list-style-type: none">- Luigj Aleksi, President of Albanian Construction Association- Gaetano Vecchio, President SMEs International Committee of ANCE - Italian Association of Construction Contractors- Beatrice Majone, Vice President OICE - Italian Association of engineering, architectural and technical economic consulting organizations- Faruk Kaba, President of Albanian Association of Consulting Engineers
13.25-13.30	Q&A
12.00-12.05	Focus 2. Energy & Green Tech - Balsha Room <i>Introduces and moderates: Giordano Gorini, AREA - Albanian Renewable Energy Association</i>
12.05-12.35	<u>Government plans for the development of Energy and Green Tech sectors</u> <ul style="list-style-type: none">- Dorina Cinari, Deputy Minister for Energy and Infrastructure- Etleva Kondi, Director of Concession/PPP, Procurement and privatisation, Ministry of Infrastructure and energy- Representative of ERE - Albanian Energy Regulator Authority
12.35-12.55	<u>Strategic projects in Albania</u> <ul style="list-style-type: none">- Klodian Gradeci, CEO TSO – Transmission System Operator- Michele Elia, Country Manager TAP - Trans Adriatic Pipeline, Albania's Country Office
12.55-13.15	<u>Companies best practices</u> <ul style="list-style-type: none">- Aldo Fumagalli Romario, President and CEO SOL S.p.A.- Michele Croce, President of AGSM Verona SpA
13.15-13.30	Q&A

	Focus 3. Agri-food machinery and processing <i>Consortium Room</i>
12.00-12.05	<i>Introduces and moderates: Andrea Xhavara, President of Chamber of Commerce and Industry of Durres</i>
12.05-12.25	<i><u>Government plans for the development of the Agri-food sector</u></i> <ul style="list-style-type: none"> - Niko Peleshi, Minister of Agriculture and Rural Development - Agim Ismaili, Director General of AKU - National Food Authority
12.25-12.55	<i><u>How to promote the bilateral cooperation and the modernization of the Albanian agroindustry</u></i> <ul style="list-style-type: none"> - Valbon Brahimllari, Director of Agriculture Technology Transfer Center Fushe Kruja - Cinzia Pagni, Vice President CIA – Italian Confederation of Farmers - Luan Bregasi, President of Biznes Albania
12.55-13.05	<i><u>Companies best practices</u></i> <ul style="list-style-type: none"> - Luan Leka, Founder & CEO, co-owner of Conad Albania and President of Albanian Food Industry Association
13.05-13.30	Q&A

13:30-15.00	Buffet Lunch <i>Tirana International Hotel – Pergola Restaurant</i>
15:00–19:30	B2B meetings <i>Tirana International Hotel</i> <i>Rooms: Akernia, Balsha, Abreti, Metropole and Consortium</i>
20.15	Transfer to Palazzo delle Brigade
20:30	Buffet dinner <i>Palazzo delle Brigade</i>
Following	Transfer to Tirana International Hotel and Plaza Hotel

Tuesday, 20thFebruary 2018

08.30-09.15	Debriefing by Ivan Scalfarotto , Italian Deputy Minister of Economic Development <i>Plaza Hotel – View Bar (Rruga 28 Nentori)</i>
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Site visits – Infrastructure, Energy and Agroindustry sectors *Departures for all the visits will be from Plaza Hotel*

Infrastructures

- New Tirana Boulevard (Departure 9:30 – Arrival 9:45 – Visit duration 1 hour - Departure to Durres 10:45)
- Port of Durres - (Arrival 11 :45 – Visit duration 1 hour 30 – Departure from Duress 13:15 – Arrival at Tirana 14:15)

Energy

Visit n. 1

Transmission System Operator, Kashar Substation (Departure 9:30 – Arrival 10:00 - Visit duration 1 hour – Departure to Tirana 11 :00)

In parallel

Visit n. 2

Petrolifera Italo Albanese –Terminal Oil in Valona (Departure 9.30 – Arrival 12.00, Visit duration 1 hour, Departure from Valona 13.00 – Arrival at Tirana 15.30)

Agroindustry

- EHW productive plant (meat producer) Autostrada TR - DR; (Departure 9:30 – Arrival 10.00 – Visit duration 1 hour – Departure to Lezha 11 :00)
- Eurofish (Fish transformation) direction Lezha (Arrival 12:45 – Visit duration 1 hour – Departure from Lezha 13 :45 - Arrival in Tirana 15:30)

13.00-15.00

Return in Tirana

Afternoon

Return to Italy

****To be confirmed***